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SalePoint Achieves Premier IBM Status

FOR IMMEDIATE RELEASE.

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Larry Haworth, CEO of SalePoint, Inc., today announced that SalePoint had achieved Premier ISV (Independent Software Vendor) level within IBM PartnerWorld. Premier level is by invitation only and reserved for IBM Business Partners that have made significant investments in IBM products and technologies and demonstrated their expertise through a combination of skills, solutions, revenue achievement and high customer satisfaction.

“SalePoint has made a significant investment in its J-Point Java based software product and utilizes IBM’s leading WebSphere products as part of our solution offering,” said Haworth. “Our relationship with IBM goes back to 1987 when we started the company and became an IBM Business Partner.” “We are privileged to have such a strong relationship with IBM, the leading information technology company in the world.”

The IBM brand ranks among the world’s top 10 brands, year after year, and IBM has the broadest portfolio of integrated e-business solutions in the industry.

SalePoint has successfully installed its J-Point software and IBM’s WebSphere products in the higher education, healthcare, and public sector markets.

SalePoint headquartered in San Diego, California with offices in Sacramento and Columbus, Ohio. SalePoint with over 150 customers worldwide provides software solutions for the specialty retail, healthcare, higher education and public sector industries. The company’s customers include such leading names as Pacific Sunwear, Spencer Gifts, Kaiser Permanente, Cato Corporation, the University of Chicago and the IRS of Puerto Rico.

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