

On-Line Cashiering Solutions for the Healthcare Industry

The Technology:

- ▶ Automate Co-Pay Collections.
- ▶ Using the latest in Java and HTML.
- ▶ Improve Cash Flow.
- ▶ Runs on Windows 2000, 2003 and XP.
- ▶ ASP Offering also available.

The Company:

- ▶ SalePoint has over 17 years experience deploying end to end cash management solutions for customers worldwide.
- ▶ Toll-free 24/7 help desk, in conjunction with on-site hardware maintenance.
- ▶ Staff experienced in cash management ready to provide turnkey implementation.

Does Your Co-Pay Collection Software Need Improvement?

Before:



After:



J-Point™

Benefits

- Reconcile to every appointment and/or encounter.
- Eliminate Paper Checks with Electronic Check Conversion.
- End to End Cash Management from initial change fund through automated bank reconciliation.
- Enable collection at check in or check out.
- Improve all in person collection efforts beyond co-payments to include DME, Elective Procedures and outstanding balances due.
- Easy to use front end application automates in person collections, while enforcing your defined policies and procedures.
- Complete training for end users goes beyond usage of the software, to cover how to go about asking patients for payments.
- Integrates to leading HIS and Eligibility vendors to ensure copay can accurately be determined.
- Uses open technologies providing maximum flexibility in hardware and platform configurations.
- Improve patient service through automation of in person collections. Spend more time on patient's healthcare concerns and less on the financial transaction.
- Proven ROI produces over 10% improvement in over the counter collections. Most customers see a proven payback period of 6-12 months.
- ROI will increase in coming months as more insurance companies roll out consumer directed plans with higher copayments and deductibles.